

THE COUNCIL FOR TOBACCO RESEARCH-U.S.A., INC.
900 THIRD AVENUE
NEW YORK, N. Y. 10022

ROBERT F. GERTENBACH
PRESIDENT

July 6, 1987

Mr. Wayne W. Juchatz
Vice President, General Counsel & Secretary
R. J. Reynolds Tobacco Company
Winston-Salem, NC 27102

Dear Wayne:

At the Board of Directors' meeting on December 12, 1986, \$15,210,000 was assessed as dues to be paid by Class A members of The Council for the fiscal year 1987. The first installment of said dues based on 2.72 cents for each 10,000 tax-paid cigarettes has been paid and totals \$1,520,712, leaving net unpaid dues totaling \$13,689,288.

Your Company's proportionate share of the first installment was \$516,256 or 33.948%. Applying this percentage to the \$13,689,288 unpaid balance, a total of \$4,647,235 remains to be paid in eleven installments by R. J. Reynolds Tobacco Company.

Will you please return a check to this office for \$844,952 representing your Company's second and third installments of 1987 dues.

The check should be made out to THE COUNCIL FOR TOBACCO RESEARCH-U.S.A., INC.

Cordially,

R. F. Gertenbach

RFG/lp

cc: Mr. F. Hudnall Christopher, Jr.
Dr. G. Robert Di Marco